NL Industries, Inc.

# **Total Lobbying Effort**

### **Total Lobbying Expenditures**

| 2011<br>January - June | 2011<br>July - December | 2012<br>January - June | 2012<br>July - December | Total        |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| \$45,000.00            | \$37,500.00             | \$45,000.00            | \$7,500.00              | \$135,000.00 |

### **Total Hours Communicating**

| 2011<br>January - June | 2011<br>July - December | 2012<br>January - June | 2012<br>July - December | Total |  |
|------------------------|-------------------------|------------------------|-------------------------|-------|--|
| 32.50                  | 18.00                   | 12.00                  | 10.75                   | 73.25 |  |

#### **Total Hours Other**

| 2011           | 2011            | 2012           | 2012            | Total  |
|----------------|-----------------|----------------|-----------------|--------|
| January - June | July - December | January - June | July - December |        |
| 43.00          | 60.00           | 49.00          | 38.00           | 190.00 |

## **Hours Lobbied on Each Matter**

## **Lobbying Effort On Legislative Bills And Resolutions**

| 1 |         |      |         |         |        |        |
|---|---------|------|---------|---------|--------|--------|
| ı | January | 2011 | Special | Session | Senate | Bill 1 |

| 2011<br>January - June | 2011<br>July - December | 2012<br>January - June | 2012<br>July - December | Total       |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| 57.00 (75%)            |                         |                        |                         | 57.00 (22%) |

#### Senate Bill 373

| 2011<br>January - June | 2011<br>July - December | 2012<br>January - June | 2012<br>July - December | Total        |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
|                        | 55.00 (70%)             | 55.00 (90%)            |                         | 110.00 (42%) |

### Assembly Bill 544

| 2011<br>January - June | 2011<br>July - December | 2012<br>January - June | 2012<br>July - December | Total     |
|------------------------|-------------------------|------------------------|-------------------------|-----------|
|                        |                         | 6.00 (10%)             |                         | 6.00 (2%) |

## Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

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|------------------------|-------------------------|------------------------|-------------------------|-------------|
| 2011<br>January - June | 2011<br>July - December | 2012<br>January - June | 2012<br>July - December | Total       |
| 18.88 (25%)            | 23.40 (30%)             |                        | 48.75 (100%)            | 91.03 (35%) |